



Tech Leads IT



# Certified Program in Oracle Fusion SCM

Online | Corporate Training | Self-Paced Videos



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*Promise is what we make!*

*Quality is what we deliver!*

*Job is what we ensure!*

*And*

*Trust is what we conquer!*

*With lot of energy, passion, commitment and quality  
introducing **Tech Leads IT**, to act as a catalyst and to  
nurture young **Fusion Implementation Specialists***



**25,000+ Students | 2 Countries**  
**200+ Batches | 10,000+ Placements**



Learn From One of

# High Rated & Recommended Institute



4.8



(633) Reviews



4.5



(449) Reviews



4.7



(700) Reviews

# FAQ'S



## DURATION

Mon – Sat, Daily 1Hr. + **3 Months** + Including Real Time Project

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## CERTIFICATIONS

After completion of the training, course completion certificate issued from Tech Leads IT

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## ELIGIBILITY

Any Graduate

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## APPLICATION ACCESS - 5 Months

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## LEARNING PORTAL ACCESS - 1 Year

Till 1 year can attend 'N' number of batches

Till 1 year can access daily live class recordings from our portal

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## AVG PACKAGES

2.4-5 Lakh p.a. (Fresher) | 5-30 Lakh p.a. (Experienced) may vary depending on their experience

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## PRE REQUISITE

There are no pre-requisites to learn **Oracle Fusion SCM**

# FAQ'S



## PLACEMENTS

We are associated with Large to small MNC companies to provide placements to our top performed students

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## ORACLE CERTIFICATION

Will help you to clear the Oracle Certification

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## RESUME HELP

Will provide you sample resume templates and helps you with resume preparation

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## INTERVIEW QUESTIONS & Mockup Interviews

We have predefined set of Interview Questions & Answers

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## COURSE FEE : 30,000/- INR

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## TRAINER DETAILS

***Krishna 18+ Years***

- ✓ Real-Time Trainer
- ✓ Oracle University Trainer
- ✓ Oracle EBS – 53 Batches completed
- ✓ Oracle Fusion – 65+ Batches completed

# KEY HIGHLIGHTS



**Training by Real Time Experts**



**Material, Case Studies & Assignments**



**One-On-One with Industry Mentors**



**Dedicated Student Manager**



**100% Assured Placement Assistance**



**Hands on Training**



**Doubt Clarification Sessions**



**Limited Strength**



**Resume & Interview Prep Guidance**



**Course is curated by subject matter experts**

# Certified Oracle Fusion SCM

Right from

**BASIC**

**TO**

**ADVANCED TRAINING**

**15+**

Modules

**70+**

Hours Training

**10+**

Assessments

Making the course one of its best in INDIA

# Modules

**Product Management**

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**Inventory Management**

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**Order Management Cloud**

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**Pricing**

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**Distributed Order Orchestration**

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**Global Order Promising**

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**Costing**

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**Self Service Procurement (SSP)**

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**Purchasing**

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**Supplier Portal (SP)**

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**Oracle Fusion Sourcing**

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**Oracle Procurement Contracts**

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**OTBI Reports**

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**FBDI Templates explanation**

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**Over view on PO, SO, Pickslip**

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**Packslip formats**

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**Order to cash & Procure to pay cycles with accounting entries**

**Master Stroke by  
Krishna**

**Founder & Trainer**





- Application Licensing
- Implementation User creation & User Management
- User Categories
- Security:
  - Roles overview
  - Types of Roles
  - Predefined Roles
  - Custom Roles
  - LDAP
- Implementation Project Creation: Task Management
- Sandbox: Appearance (Theme, Logo)
- Database connection: From the application & 3rd Party tool.
- Enterprise Structure Configurator
- Rapid Implementation

### Enterprise Structure

- Reference Data Set
- Enterprise
- Division
- General Ledger
- Legal Entity
- Business Unit
- Item Master Org
- Inventory Organizations
- Sub inventories
- Locators

### Business User/Employee Setups

- Departments
- Jobs
- Position
- Business user creation
- Auto Provision Roles
- Data Access
- HDL Process (Technical) - Bulk creation/upload Employees & Roles



- Manage Item class
- Manage templates
- Manage life cycle phases
- Manage Item Profile options
- Extensive flex fields
- Manage Item class descriptive flex fields
- Manage Item Statuses
- Manage Item Types
- Item categories
- Manage Unit of measures
- UOM Conversion
- Manage Item Attributes

- Manage Item Cross Reference types
- Manage Item Descriptive Flex fields
- Item Revision Descriptive Flex fields
- Tables

### Item Management:

- Single Item creation
- Multiple Item creation
- Copy Item
- Item Deletion
- Mass update: Items
- Item Approvals



- Inventory Profile options
- Inventory Lookups
- Descriptive Flex fields
- Inventory Transaction Reasons
- Inventory Picking Rules
- Inter organization parameters
- Planning Methods– Min Max Planning (Buy, Make)
- Consigned Inventory
- Tables
- Reports

- **Inventory Transactions**
  - Miscellaneous transactions
  - Sub inventory transfer
  - Movement request
  - Movement Request Approvals
  - Inter org transfer
- **Inventory Controls**
  - Serial Control
  - Lot Control
  - Revision Control
- **Counting Methods**
  - Cycle Counting
  - Physical Counting



## Pricing Scenarios

1. Pricing Scenarios
2. Price is same for all the customers
3. End Customer, Special Customers, Distributors, Employee,
4. Price is different from Region to Region - BU to BU
5. Price List based on order type
6. Customer specific price list
7. Small Customer, Medium Customer, Large Customer

## Price, Cost, Discount, Shipping Charge Lists

- Manage Price Lists
- Export a Price List -ADFDI
- Import a Price List -ADFDI
- Manage Cost Lists
- Manage Discount Lists
  - Flat Discount
  - Tire Based Discounts
  - Condition Based Discounts
- Manage Shipping Charge Lists

## Profiles, Segments and Strategies

- Customer Pricing Profiles
- Pricing Segment
- Assignment
- Pricing Strategy

## Oracle Fusion Pricing Setups

- Manage Pricing Parameters
- Manage Pricing Lookups
- Manage Rounding Rules
- Rounding Rule Types
- Roles
- Tables
- Reports
- **Pricing Algorithm**
  - Service Mappings
  - Matrix Classes



- How to register Source Systems
- Manage Planning Source Systems
- Run Collect planning data
- Manage Sourcing Rule (Transfer from, Buy, Make)
- Manage Assignment Sets
- Manage ATP Rules & Promising Modes
  - Supply Chain Based
  - Lead Time
  - Infinite
- Refresh and Start the Order Promising Server. (OPS Refresh)
- Profile options
- Tables



- **Predefined Orchestration**

**Sales Orders:**

DOO_OrderFulfillmentGenericProcess	Standard Sales Order, Dropship Sales Order, Back to Back Sales Order, Bill Only, Ship Only
ShipOrderGenericProcess	Normal Sales Order - Ship & Bill
DOO_BillOnlyGenericProcess	Bill Only
DOO_InventoryOrchestration	Deducting onhand without performing picking & Shipping

**Return Sales Orders**

ReturnOrderGenericProcess
DOO_BillOnlyGenericProcess

- Custom Orchestration
- Introducing Order Type Functionality
  - Creating Order Types
  - Creating Line Types
  - Making Order Type Mandatory Field
  - Calling orchestration based on order type
- Manage Jeopardy Thresholds
- Manage Orchestration process definitions
- Manage Orchestration process assignment rules
- Manage Task types
- Manage Task status conditions
- Manage Jeopardy Priorities



Picking/Shipping Setups	Release Sequence Rule
	Pick slip Report Grouping Rule
	Pick Release Documents - Print Pick Slip Report
	Ship Confirm Documents -Print Bill of Lading report, Print Packing Slip Report
	Shipping Document Job Set Rules (optional)
	Ship Confirm Rule
	Stage Sub Inventory
	Manage Document Sequences
	Document Categories - BOL, PKSLP
	document Sequencing - BOL, PKSLP
	Pick wave Rule (Release Rule) - Auto/Manual
	Manage Carrier Lookups
	Ship Methods/Carrier
	Freight Terms (lookup)
	Payment Terms

Order Management Setups	Manage Order Management Parameters
	Activate Credit Check on Order Submit
	Credit Check Failure at Order Submit
	Start Sales Order Approval Process -> Yes/No
	From Address for E-Mail Messages
	Manage Document Sequences
	Sales Order Approvals
	Pre Transformation Rules (Defaulting Rules)
	Post Transformation Rules
	Enterprise level -> User creation: Restriction
	Sale Person
	Create Custom Role to see reference datasets in the dropdown
	Manage Resources
	Line Adjustment Lookups
	Adjustment Reason
	Adjustment Reason
	Generic Holds
	Credit Hold
	Credit Limit
	Stack holder notifications
	Sales order pdf document
	Sales order email template body
	Pick slip, BOL, Pack slip, Commercial Invoice BI-Layouts
	Processing Constraints
	Manage Order Profiles



- **Sales Order Cycles**

- Order to cash cycle
- Dropship Sales Order
- Back to back sales order
- Transfer Order
- Ship Only
- Bill Only
- Counter Sales

- **Sales Order Management**

- Creating Sales Order
- Revising Sales Orders
- Copy Sales Order
- Serial & Parallel Approvals
- Sales Order Upload
- Mass Update
- Defaulting Rules
- Business Rules
- Constraints
- Tables
- Reports
- Infolets

- **Scenarios**

- Standard sales order
- Drop ship sales order cycle
- Back to Back Scenarios

- **Return Order Cycles**

- Return Only
- Credit Only
- Return with Receipt & Credit

- **Sales Order Credit Management**

- Credit hold cycle
- Applying holds
- Releasing holds

- **Exclusive Drop Ship Cycle Setups**

- Enable Profit center Business Unit under Business Functions
- Add the Profit Center BU to the Inv Org
- Manage Supply Chain Financial Orchestration System Options
- Manage Financial Orchestration Qualifiers
- Create Drop Ship Financial Flow
- Preparer for Procurement
- Sourcing Rule (Buy from -> Supplier Name, Supplier Site)
- Sourcing Assignment
- Refresh and Start Order Promising Server

- **Transfer Order Setups**

- Item - Assign to both org's, Transfer order enabled - Yes, Internally Transferable-Yes
- Item - Non Planned – Inter organization Parameters/Shipping Networks
- Item - Planned (Sourcing Rule, Sourcing Assignment)
- Shipping Parameters - Enforce ship method should be disabled
- Enter Item Cost - Transfer Cost
- Destination organization location should be attached to destination org



### Manage Requisitions

- Non Catalog Requisition
- Information Catalogs - Information and Tips
- Create Content Zone & Add Informational Catalog
- Smart Forms/Request Forms
- DFF, Information Templates, Smart Form
- Purchasing News
- Browsing Category Hierarchy
- Local Catalog
- Punchout Catalog
- Public Shopping List
- Item Based Requisition
- Approvals
- Roles
- Tables
- Purchase Order (Document Builder/Auto create)
- Receipt

### Manage Requisitions

- Create Requisition
- Cancel Requisition
- Requester initiated change order
- Duplicate Requisition
- Withdraw, Edit & Resubmit
- Add Attachments & Attachment Types
- Mass Cancellation
- Reassign (change preparer name)
- Requisition Pdf Layout
- Requisition Approval Email Body



<b>Suppliers</b>	Specify supplier numbering sequence
	Manage Supplier Type Lookup
	Tax Organization lookup
	Manage Supplier Product and Service Category
	Manage Procurement Agent
	Manage Supplier Descriptive Flex field (Supplier, Supplier Site)
	Configure Supplier Registration and Profile Change Request
	Configure New Supplier Notification
	Manage Audit Policies (Enable Objects & Audit Report Program)

<b>Procurement Foundation</b>	Payment Terms
	Freight Terms
	Manage Carriers
	Line Types (Goods, Fixed Price Services)
	Manage Common Options for Payables and Procurement
	Configure Requisitioning Business Function
	Change Order Template
	Configure Procurement Business Function
	Procurement Document Numbering
	Purchasing Profile Options

<b>Purchasing Foundation</b>	
	Manage Hazard Classes
	Manage UN Numbers
	Manage Buyer Assignment Rules
	Requisition Descriptive Flex fields
	Purchasing Descriptive Flex fields
	Manage Approved Supplier List Status

<b>Receiving</b>	Receiving Parameters
	Receiving Profile Options
	Receiving Descriptive Flex fields

<b>Requisition, Purchase Order Approvals (AMX)</b>	Requisition Approvals
	Purchase document Approvals
<b>Negotiation Approvals</b>	Manage Supplier Negotiation Approvals
	Manage Supplier Negotiation Award Approvals
<b>Supplier Approvals</b>	Manage Internal Supplier Registration Approvals (Register Supplier)
	Manage Supplier Registration Approvals (URL)
	Manage Supplier Profile Change Approvals
	Manage Supplier Spend Authorization Approvals (Promoting Prospective -> Spend Authorized)
	Manage Internal Supplier Profile Change Approvals
<b>Types of Approval Hierarchies</b>	Supervisor Hierarchy
	Position Hierarchy/Tree
	Job Level Hierarchy
	Approval Group
	Single Approver

<b>Procurement Transaction Account Rule (TAB/TAD)</b>	Manage Mapping Set
	Manage Account Rule
	Manage Transaction Account Definitions
	Manage Sub ledger Accounting Options - Purchasing



- **Suppliers Model**
  - Create Suppliers
  - Register Suppliers
  - External Registration
  - Prospective -> Promote -> Spend Authorized Supplier
  - FBDI Template
  - Approvals
  - how Supplier setup level options are defaulted to purchase order
  - Roles
  - Tables
  - Supplier Audit History

- **Purchase Order Types**

- Standard Purchase Order
- Blanket Purchase Agreement
- Contract Purchase Agreement

- **Manage Orders**

- Create Purchase Order
- Cancel Purchase Order
- Close Purchase Order
- Update Purchase Order
- Purchase Order Layout
- Cancel of Purchase Order and purchase order lines before receiving and after receiving and partial receipt also
- Mass Cancel of Purchase Order & Lines - ADFDI
- Mass Update of Purchase Orders Header, Lines, Schedule, Distributions
- Change Orders
- Buyer initiated change order

- **Manage Agreements**

- Create Agreements
- Mass Upload
- Update agreement
- Retroactive price updates

- **Touchless Buying/Automatic PO Creation (without negotiated checkbox)**

- Create orders immediately after requisition import & Agreement Required (BPA/CPA)
- Automatically generate orders & Automatically submit for approval at agreement level
- Default Buyer - Procurement Business Function options

- **Procure to pay cycle**

- **Receipt Accounting**

- **P2P Accounting Impact**

- **Purchase Order Header/Line Status**

- **Approvals**

- Hierarchy types
- Bell notification approval
- Email approvals
- Serial approvals
- Parallel approvals
- Approval reminders
- Approval Escalation

- **Purchase Order Email Communication – Automatic**

- Supplier Master - Provide Email id
- Purchasing Profile options - Enabling, From Email Address
- Procurement Business Function - Maximum File Size Megabytes
- Enable CC,BCC functionality - 21B new feature
- Communication subject email & body layout

- **Vacation Rules**

- Setting for him self
- Setting for others as a Admin
- Reassign notifications to others from BPM as Admin

- **Routing Methods**

- Direct
- Standard
- Inspection

- **Manage Receipts**

- Receipt creation
- Unordered Receipts
- Express Receipts
- Returns
- Corrections

- **Tables**

- **Reports**

- **Infolets**





- Create user account for supplier
- Manage Supplier User Roles
- Purchase Order Acknowledgement
- Purchase Agreement Acknowledgement
- Updating the purchase order
- ASN - Advance Shipment Notice
- ASBN – Advance Shipment Billing Notice
- Submitting quotations to RFQ's
- Invoice creation
- Tracking Returns
- Tracking Payments
- Profile Update
- Infolets
- Tables
- Reports



- Negotiation Types
  - RFI
  - RFQ
  - Auction
- Approvals
- Requisition to Negotiation
- Negotiation to Purchase orders
- Negotiation to Purchase agreements
- Supplier questions & scoring attributes
- Single stage RFQ
- Two stage RFQ
- Surrogate response
- Asses & Award Supplier Responses
- Automatic award recommendations
- Tables
- Infolets

Negotiation Setups	Negotiation Styles
	Cost Factors
	Cost Factors List
	Attributes List
	Sourcing Lookups
	Manage Sourcing Notifications



- **Contract Types**
  - Buy – Lines
  - Buy – No Lines
  - Buy – Agreement
- Contract Expert Rules
- Contract Deviation Rules
- Lookups
- Profile options
- Tables, Infolets
- Sections
- Clause Type
- Clause
- Folder
- Contract Terms Template
- BPM- TemplateApprovalHumanTask
- BPM- ContractClauseApproval
- BPM- ContractsApproval
- Numbering Sequence



- **Cost Methods:**
  - Standard
  - Average
- **Cost Definition:**
  - Item Cost
  - Resource Cost
  - Cost Rollup
- Managing cost orgs
- Managing cost books.
- Establishing relationship
- Valuation structure
- Cost component
- Cost component mapping
- Cost profile
- Valuation unit
- Default cost profiles
- Loading different costs.

### Costing Period Close

- Transfer Transactions from Inventory to Costing
- Transfer Transactions from Receiving to Costing
- Transfer Transactions from Production to Costing
- Verifying Receiving Distributions
- Verifying Cost Distributions.
- Create Accounting
- Period close process checks
- Common issues/Errors
- Verify Accounting entries – All Transactions
  - Inventory Transactions
  - O2C Entries
  - P2P Entries



## Master Data

- Locations
- Currency Conversion Rates
- Jobs
- Departments
- Positions
- Employee Load
- Item Categories
- Items
- UOM
- Item Cost (Standard Costing Method)
- Price List
- Customer
- Sourcing Rule
- Sourcing Assignment
- Suppliers
- ASL
- Procurement Agents
- Sales Agreements

## Transactional Data

- On-hand (Inventory Transactions Template)
- On-hand
- Sales Orders
- Requisitions
- Purchase Orders
- Blanket Purchase Agreement
- Purchase Orders Schedules Close

**End to End setups with all the Business Transactions**

**Basic to Advance level Training**



**Oracle Fusion SCM Training Demo**



**Oracle Fusion SCM Pricing Configurations**



**SCM Sales Order Cycle Explanation**



**How to Upload Items In Oracle Fusion**



**Fusion SCM Online Training P2P Cycle**

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**NTT DATA**

# Our Trainees Hail from

**Dhanush**  
INFOTECH  
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**Deloitte.**

**CYIENT**

**HCL**

**Arihant Adroit InfoSystems**  
Transforming Businesses through leveraged IT Solutions

# What our Trainees Say



## Austin Samuel

This is a good place for Oracle Fusion SCM classes. The faculty who handles the classes here are definitely industry experienced and were very responsive to our queries. A very good learning atmosphere is present and that helped me to manage my work and classes alongside.



## Neeraj Dounde

Course content and teaching methodology is great and covers all the current business practices. Krishna Sir is an experienced professional and explains every concept in detail. Access to course material and video lectures is given which is quite helpful. Overall excellent institute for Oracle Fusion SCM training.



## Harshal Shimpi

I attended this training for Oracle Fusion SCM modules. Trainer is very good and helps you to clarify all your doubts. Also shared real time examples while teaching. I would recommend you to join this institute learn Oracle Fusion without hesitation.



## Ranganathan Siva

I have recently completed the Oracle Fusion SCM virtual training. The training was insightful. Krishna Sir explained the concepts very clearly and gave us real environment example to understand the flow of Oracle Cloud SCM process. Materials also very useful to explore more your self. I highly recommend this training to everyone and thank Krishna Sir.



## Ankur Saxena

Attended training for Fusion SCM led by Krishna and it was quite good. He explains concepts in details and resolve queries on the spot which is very helpful. I recommend him for any kind of Fusion related training.

Ready to get  
incubated in

# Oracle Fusion SCM

## Lets Start

Reach Us:



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